

FMS Partnership model

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<http://www.fms.lv/eng/>

About FMS



Quick Facts

- 120 – Employees
- From 1993 on market
- 5M EUR annual revenues
- More than 2 000 installations
- More than 20 000 end users
- Main supplier of Accounting, Resource management and HR solutions for Latvian Government and Private sector



FMS: ISO certified quality management system



ISO 9001 certified fields:

implementation of business management and analysis solutions;
project management and **servicing**;
development of business management and analysis **solutions**.



FMS Profile



Business solutions

- ERP for Public Sector
- HR & Payroll
- Leasing management IT solution
- Sawmill management IT solution
- MRP II Solutions
- BI and Reporting

Main Competencies

- Microsoft .NET, Visual Studio, MSSQL 2008
- ORACLE DB and JAVA
- SOA, Integration, WS
- Custom development
- Web development
- Mobility Solutions

Product development

- Iterative and agile development
- Project portal
- Versioning
- Issue and bug tracking system
- Maintenance and support infrastructure

Customers



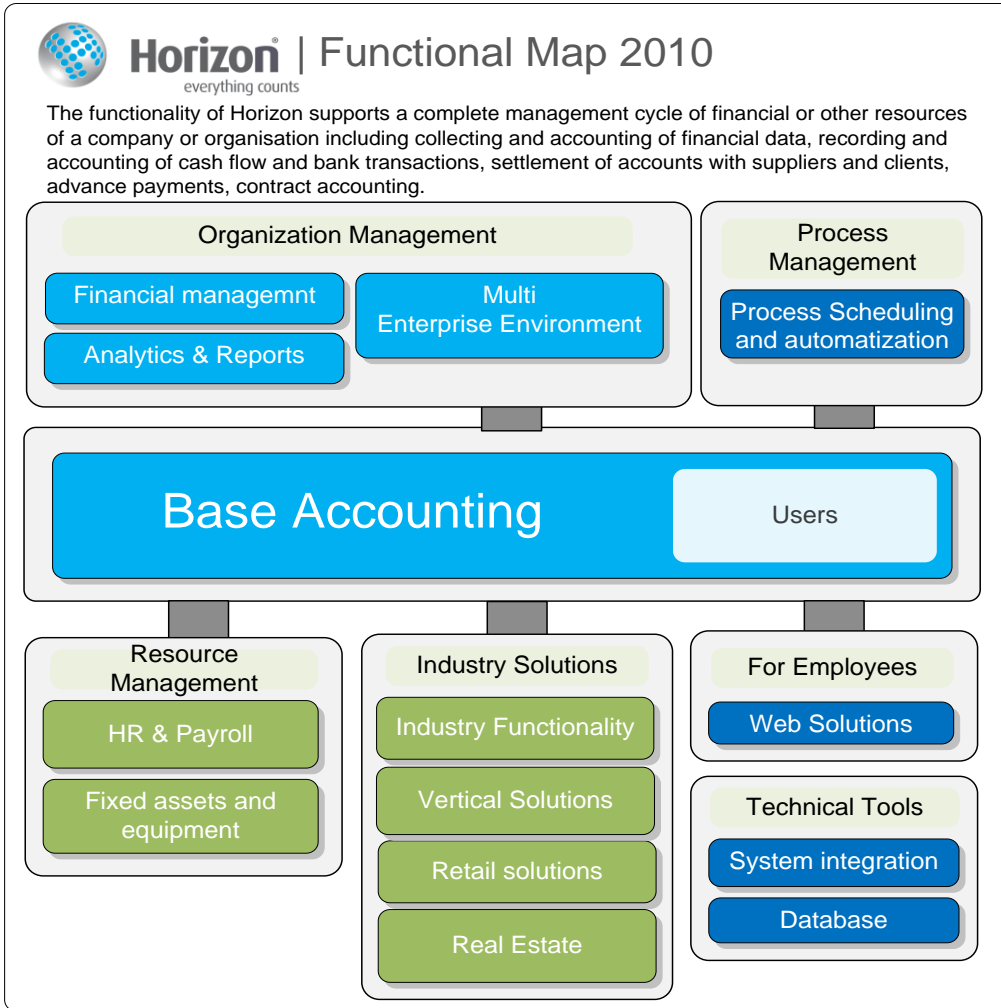
Partners



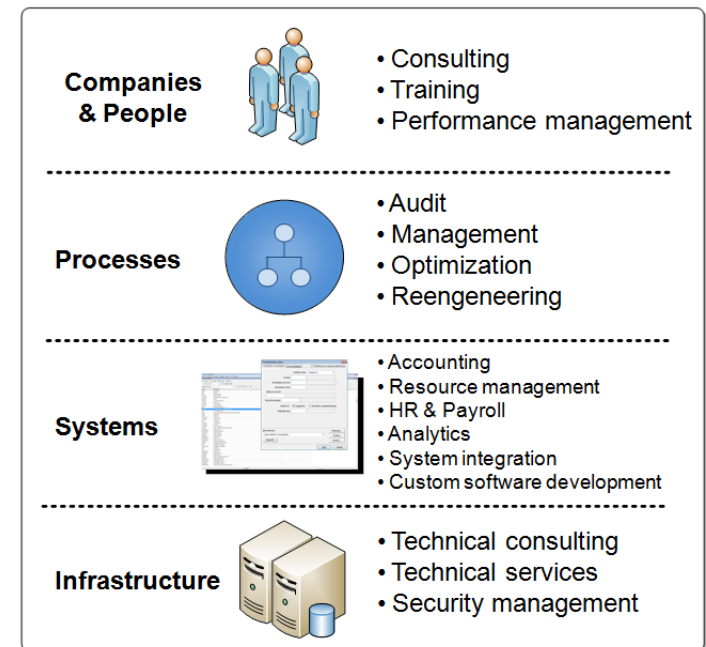
SOA and Business Process
Custom Development Solutions
Web Development
Mobility Solutions



Horizon solution map

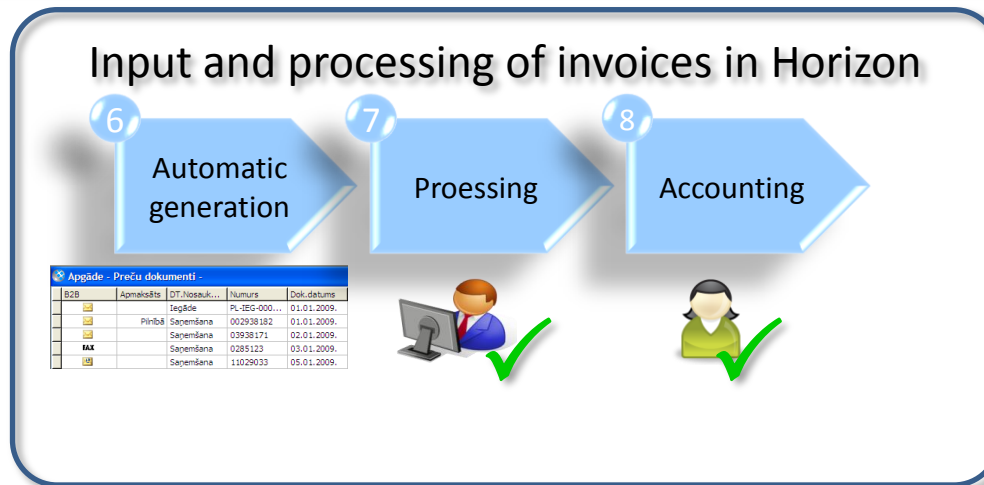
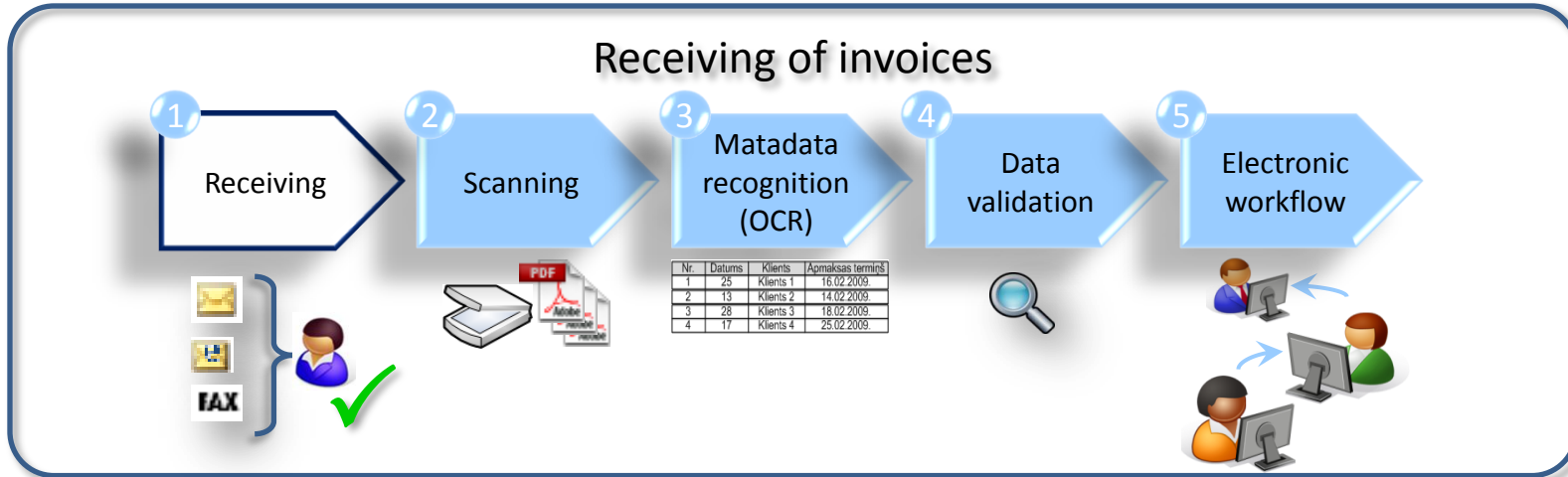


Main Working Areas



* Horizon is FMS registered TM

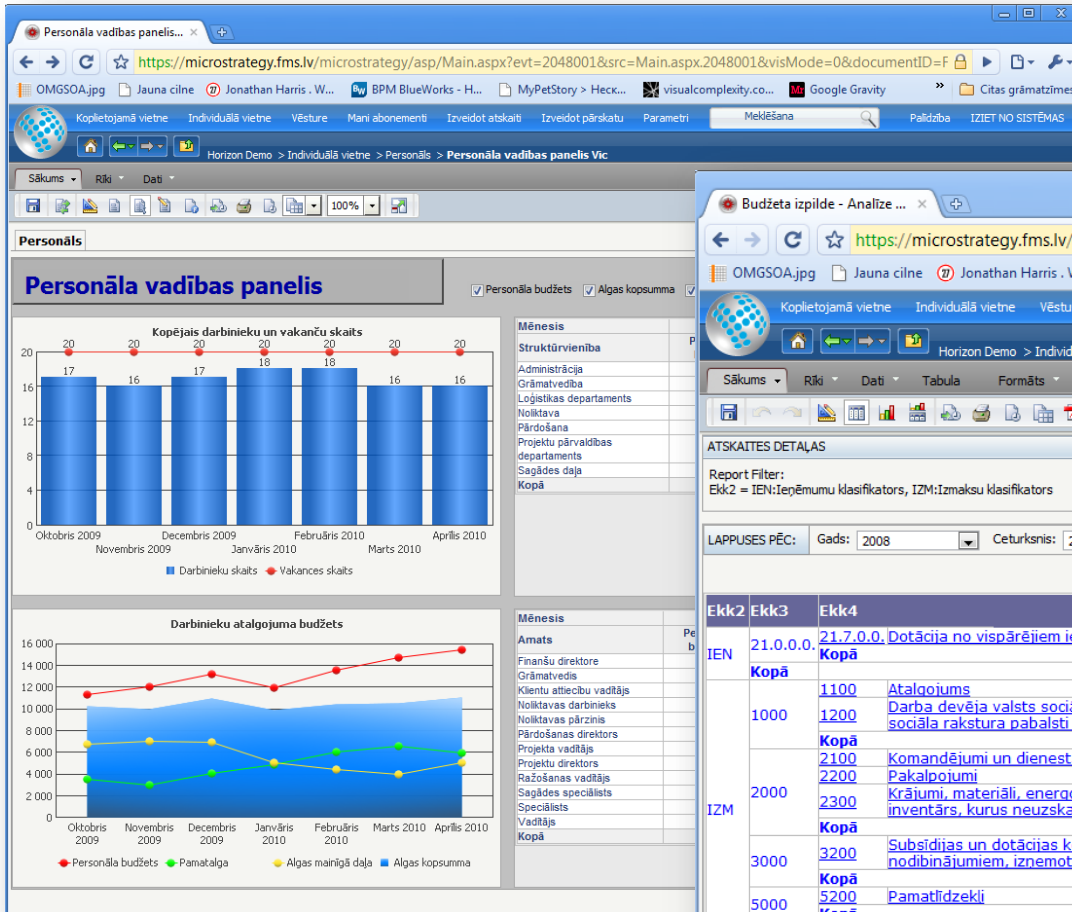
Horizon Workflow solutions



- * Electronic process
- * Manual process

* Horizon is FMS registered TM

Horizon BI solutions



Budžeta izpilde - Analīze

Report Filter: Ekk2 = IEN:Iepēmumu klasifikators, IZM:Izmaksu klasifikators

LAPPUSES PĒC: Gads: 2008, Ceturksnis: 2008.02, Fin3: 11:Pamatbudžets, Strv2: 16:16_īestāde

Ekk2	Ekk3	Ekk4	Tāme	Budžeta izpilde
IEN	21.0.0.0	21.7.0.0, Dotācija no vispārējiem ieņēmumiem	1 556 889	373 030 23,96%
	Kopā		1 556 889	373 030 23,96%
	1000	1100 Atalgojums	106 029	24 236 22,86%
		1200 Darba devēja valsts sociālās apdrošināšanas obligātās iemaksas, sociāla rakstura pabalsti un kompensācijas	27 376	5 720 20,89%
	Kopā		133 404	29 956 22,46%
	2000	2100 Komandējumi un dienesta braucieni	1 842	288 15,65%
		2200 Pakalpojumi	17 803	1 369 7,69%
	Kopā	2300 Krājumi, materiāli, energoresursi, preces, biroja preces un inventārs, kurus neuzskaita kodā 5000	20	28 141,25%
	Kopā		19 664	1 685 8,57%
	3000	3200 Subsīdijas un dotācijas komersantiem, biedrībām un nodibinājumiem, izņemot lauksaimniecības ražošanu	237 360	2 079 0,88%
	Kopā		237 360	2 079 0,88%
	5000	5200 Pamatīdzekļi	1 166 461	214 245 18,37%
	Kopā		1 166 461	214 245 18,37%
	Kopā		1 556 889	247 965 15,93%

* Horizon is FMS registered TM

Leasing management system

LIDUS



Contract list - Windows Internet Explorer

http://dev.fms.lv/LiDUS_05/UI/ContractList.aspx

DnB NORD
LIZINGS

Offers | Applications | Subjects | Objects | Contracts | Configuration

Number: [] Status: [] From: [] To: []
Seller: [] Responsible manager: []

	Number	Product type	Status	Lessee
✗	28459	FL	Rekomendācija	REMESS ANDRIS
	28398	FL	Apturēts	"AUTAVA" SIA
✗	28453	OL	Rekomendācija	liels otrs
✗	28454	LBP	Rekomendācija	parbaude4 parbaude4
✗	28441	FL	Rekomendācija	mazs viens
✗	28437	FL	Rekomendācija	opa
✗	28409	FL	Rekomendācija	Sprugēvics Normunds
✗	28439	OL	Rekomendācija	mazs viens
	28445	FL	Aktīvs	Intenberga Liene
	28433	FL	Sagatavots	REMESS ANDRIS
	28392	FL	Aktīvs	Janevics Reinis
✗	28442	FL	Rekomendācija	Olte Mārtiņš
	28438	FL	Apturēts	opa
✗	28434	FL	Rekomendācija	alt alt
	28436	FL	Apturēts	Intenberga Liene
	28394	FL	Parakstīts	Test_Uzvārds Test_V
	28424	FL	Aktīvs	REMESS ANDRIS
✗	28423	FL	Rekomendācija	REMESS ANDRIS
	28399	FL	Apturēts	tty
	28389	FL	Apturēts	Dubrovskis Andrejs

Total items found: 93, divided in 5 pages.

Contract - Windows Internet Explorer

http://dev.fms.lv/LiDUS_05/UI/Contract.aspx?id=25231

DnB NORD
LIZINGS

Offers | Applications | Subjects | Objects | Contracts | Configuration

Number: [] Status: [] From: [] To: [] Lessee: [] Object: []
Seller: [] Responsible manager: [] Show all Search Clear filter

Cancel Save

Modification Time 06/10/2009 03:35
Product type Finanšu lizings (nomas pirkums)
Status Recommendation
Status date 06/10/2009

Contract Number 28485
Contract amount 400.00 EUR
Leasing length in months 10
Contract Date 14/10/2009

Responsible manager Lidus Testētājs
Branch responsible []
Responsible salesperson []
Interest rate EURIBOR3 + 5.00

Valid from []
Residual value 400.00 EUR
Delayed payments 0
Overpayment 0

Contract | Contract conditions | Payment graph | Seller account settlement | Extra guaranty | Amendments | Documents | Status history | KASKO | Extra Services

GPL 16.61 %

Payment graph

Generate payment graph

Number	Payment date	Remained principal amount	Principal amount payment	Percent payment	Leasing payment	First payment	Commission payment	VAT	Papildu pakalpojumu maksājums	Papildu pakalpojumu PVN	Total payment	1*	2*	3*
0	07/10/2009	400.00	0.00	0.00	0.00	0.00	13.22	2.78	0.00	0.00	16.00			
1	15/11/2009	400.00	37.80	2.98	40.78	0.00	0.00	0.00	500.00	105.00	645.78			
2	15/12/2009	362.20	38.02	2.08	40.10	0.00	0.00	0.00	500.00	105.00	645.10			

Request completed in 4150ms

Internet | Protected Mode: Off

Partner (Your) profile

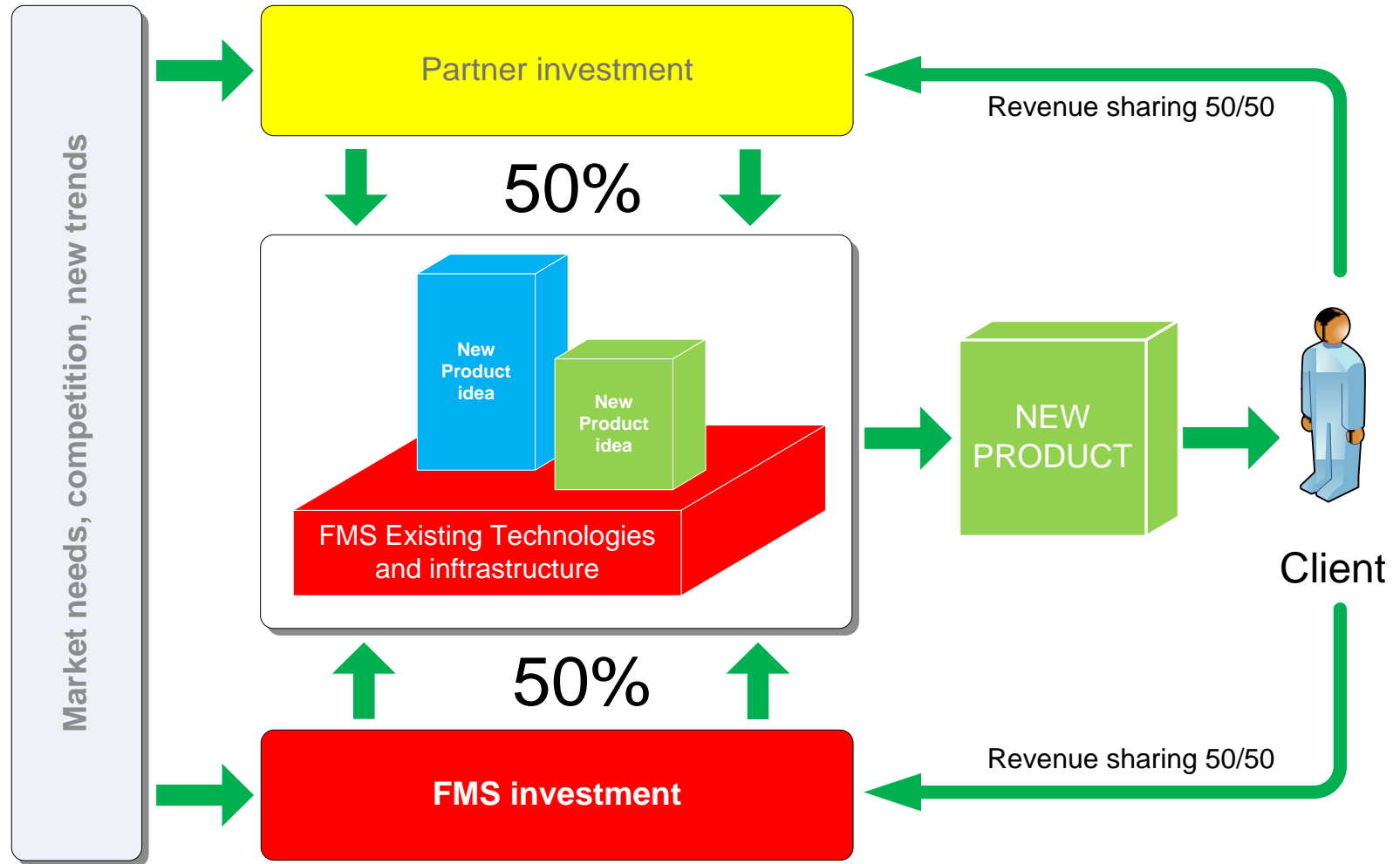


- IT connected company with deep knowledge in some business niche
- Discovered specific business problem that could be solved with IT system
- This system could be sold to more than one client

Your logo

Business
Knowledge

Cooperation model



Cooperation model



1. We are looking for cooperation partners outside Baltic interested to develop product for their market and industry.
2. We offer our infrastructure, resources and existing code in order to ensure cost efficient, fast and low cost development of product for particular market / industry.
3. We offer to ensure full product lifecycle management: versioning, configuration management, support fee accounting / management, etc
4. We are interested to invest into new product development up to 50 – 50 with our partner and jointly sell and market the product to ensure payback of investment and profit by revenue sharing with our partner

If you are interested in cooperation
please contact us:

FMS

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